

Mobile Telephone Services RFQ Solicitation SRO10015-Q0004 - Update #5

Good afternoon. I have received a few more questions after Update #4, and those questions with answers are below.

Reminder, please return your SF30 if you already have not and the question and answer period ends next Monday, May 18, 2015 at 1100 hours local time. You may submit questions up to that time, I will answer as quickly as possibly thereafter.

New questions and answers:

Q#1: Regarding “1.2 MONTHLY MOBILE PHONE PLANS”, please confirm that the volumes mentioned in the column “International Minutes” include the calls that will be made towards EU and USA.

Answer to Q#1: Yes – to the EU and USA

Q#2: Regarding “1.2 MONTHLY MOBILE PHONE PLANS”, please confirm that the volumes mentioned in the column “Roaming Data” include the traffic that will be made in EU and USA.

Answer to Q#2: Yes – in the EU and USA

Q#3: Can you, please, provide us the volume split as in the below table?

Mobile Voice		Low Monthly Plan	Medium Monthly Plan	High Monthly Plan	Low Data Only Plan	High Data Only Plan
Fleet	Minutes Per SIM				n/a	n/a
Orange						
Vodafone						
Telekom						
Other Mobile Networks						
Fixed Networks						
International						
Roaming Outgoing						

Roaming Incoming						
Fleet	SMS Per SIM					
Orange						
Vodafone						
Telekom						
Other Mobile Networks						
International						
Roaming						
Roaming Data	Mb per SIM					

Answer to Q#3: The breakdown provided in Section 1 is what we will stay with.

Q#4: Can you, please, clarify if there will be any other rounds of negotiation after the initial submission of the offer or there will be only one and final offer.

Answer to Q#4: I will restate what was in the cover page of the solicitation; “The U.S. Government intends to award a contract to the responsible company submitting an acceptable quotation at the lowest price. We intend to award a contract based on initial quotations, without holding discussions, although we may hold discussions with companies in the competitive range if there is a need to do so.”

Q#5: Please find below our request regarding Section 2 – CONTRACT CLAUSE:

Taking into consideration:

- the answer to Q#30 from Update#4:

Q#30: Are all clauses in Section 2 compulsory?

Answer to Q#30: Yes.

- the fact that Section 2 is very complex and contains a general overlook over the USA acquisition regulations;
- all our subscription contracts are governed by the Romanian legislation which closely transpose the European directives;
- the specific scope of this solicitation – mobile telephone services;
- our desire to have a clear understanding of the legal and contractual requests;

please provide us an example / draft of a contract, as you intend to sign, dedicated to the mobile telephone services.

Answer to Q#5: The draft contract has not yet been finalized; therefore, we are unable to provide a response to this query. Once a contract award is announced, all interested parties will be notified accordingly.

Best regards,

David Mark Urbia
Contracting Officer
U.S. Embassy Bucharest